



Sri Lanka

INVESTMENT AND BUSINESS CONCLAVE 2017



Growth Through Partnerships

30th May – 01st June 2017

Cinnamon Grand Colombo - Sri Lanka

Organised by



The
**Ceylon
Chamber of
Commerce**

In association with

- › Ministry of Foreign Affairs
- › Ministry of Development Strategies and International Trade
- › Ministry of Industry & Commerce
- › Board of Investment of Sri Lanka
- › Department of Commerce
- › Sri Lanka Export Development Board
- › Sri Lanka Convention Bureau

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Sri Lanka**

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INVESTMENT AND
BUSINESS CONCLAVE
2017



The Ceylon Chamber of Commerce presents an opportunity to be introduced to the emerging preferred destination for investments in Asia – Sri Lanka.

Sri Lanka Investment and Business Conclave 2017 offers the perfect blend of opportunities aimed at enriching institutional, corporate and individual investors and business houses with a comprehensive set of guidelines for their investment decisions, and act as a networking opportunity for introductions to potential business partners with a view of establishing partnerships in Sri Lanka.

www.invest-srilanka.lk

Why Attend?



Attractive destination for investments and business opportunities



Updates on new business and investment opportunities



Understanding the policies and regulations of Sri Lanka



Expose participants to new ideas, contacts, resources and insights into best practices

Gateway to the world – located in dynamic Asia with easy access to air and sea routes of the world.

Opportunities to further enhance the outreach to promote products once the proposed FTAs are in operation with China, Singapore and Japan in addition to existing FTAs with India and Pakistan

Growing economic Hub with favourable policies – Colombo Port City Project

Fast developing infrastructure - opportunities through the Western Region Megapolis Project

Strong policies in place for protecting international investors and business partners

High quality of Life

Sri Lanka's proposed Financial City aims to become the prominent financial hub in the region and it has commenced to attract foreign investments from Indian, South Asian, and Middle East region as well as from European countries

Educated and Adaptable Workforce

New urbanization initiatives with new opportunities for investment

One of the lowest corporate tax rates in the region

Colombo has the potential to serve as a subsidiary market for eastern and western giants since it is located midway between the major financial markets such as London, Frankfurt, Dubai to the West / and Tokyo, Hong Kong, Singapore and Sydney to the East.

**Why
Sri Lanka**



Introduction and Geography

LOCATION

The island of Sri Lanka lies in the Indian Ocean, to the southwest of the Bay of Bengal. It is separated from the Indian subcontinent by the Gulf of Mannar and the Palk Strait and is located about 31 Kilometers off the southern coast of India.

Latitude - 5° 55' to 9° 50' north

Longitude - 79° 42' to 81° 52' east

650km north of the equator

AREA

Total area
65,610 sq.km



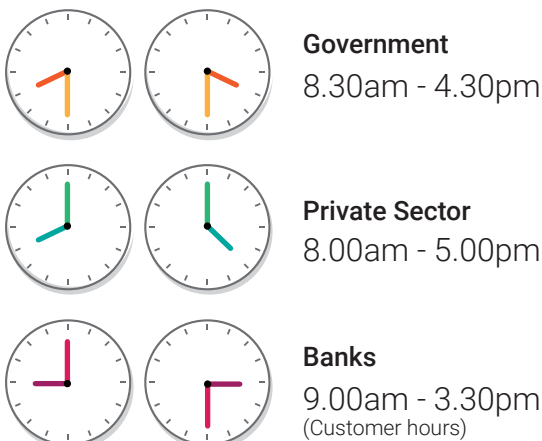
Land area 62,705 sq.km Inland waters 2,905 sq.km

TOPOGRAPHY

The coastal areas and northern half are flat, the central and south central areas are hilly and mountainous.

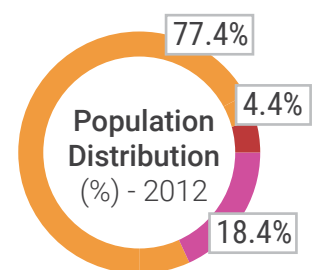
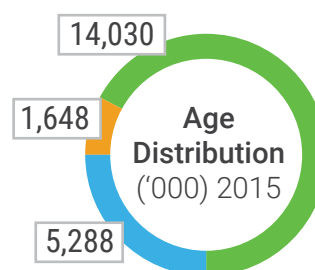
SOCIAL INDICATORS

BUSINESS HOURS



Mid-year Population
(‘000) in 2015

20,966



0 -14 Yrs
15-64 Yrs
65 years and over

Urban
Rural
Estate

CURRENCY (CODE)

Rs. Sri Lankan Rupee
(LKR)

Growing Economic Hub With Favourable Policies

ECONOMY

OUTPUT (2015)

GDP

at current market prices
(Rs. Billion)

11,183

GNI

at current market prices
(Rs. Billion)

10,932

Per capita GDP

at market prices (Rs.)

533,398

Per capita GDP

at market prices (US\$):

3,924

REAL OUTPUT

(percentage change) 2015

GNI : 4.8

GDP : 4.8

Sectoral Classification of GDP (2015)



Agriculture

5.5



Industry

3.0



Services

4.8

TRADE - 2016

Exports

(Excludes Re-imports)

10,217

Imports

(Excludes Re-imports)

19,515

Trade Balance

(US \$ Million)

-9,892

Main Export Markets 2016

Country	Rs Million	US \$ Million
U.S.A.	408,814	2,808
U.K.	151,940	1,044
INDIA	80,257	551
GERMANY	73,615	506
ITALY	62,341	428
BELGIUM	49,204	338
U.A.E.	40,022	275
NETHERLANDS (HOLLAND)	30,254	273
JAPAN	29,143	200
CHINA	28,996	199

Main Import Markets - 2016

Country	Rs Million	US \$ Million
CHINA	622,241	4,274
INDIA	557,290	3,827
U.A.E.	155,500	1,068
SINGAPORE	150,115	1,031
JAPAN	138,388	950
MALAYSIA	93,543	642
U.S.A.	78,565	540
THAILAND	74,956	515
TAIWAN	72,256	496
HONG KONG	67,883	466

Focus Sectors

Agriculture



Cultivation and processing of fruits, vegetables, herbs and spices, Deep Sea Fishing & rearing/ processing of fish, Animal husbandry projects, Horticulture / Floriculture

Apparels



Apparel manufacturing, Textile and Fabric Manufacturing, Garment Accessories, Garment related Services such as Garment washing, Textile testing, Screen printing etc.

Education



Branch campuses of leading Foreign Universities, Higher Educational Institutes, Hospitality / Tourism / Hotel Management, Design Development, Engineering, Nursing, Maritime Training

Export Manufacturing



Rubber, PVC Products Cement, **Minerals (processing)**, Metal, Transport, Equipment, Gem & **Jewellery, Electrical & Electronics**, Ceramic, Paper, Leather, Chemicals, **Pharmaceutical, Boats, Food (processing)**, Tea, Wood, Coir

Export Services



Shipping services, Other marine services (shipping services, crew exchange etc), Printing services, Management consulting services, Aviation Services, Automation services, Other export services, Enterpot Trading, Logistic Service, Regional Operating Headquarters

Infrastructure



Housing and Property Development, Shopping & Office Complex, Mixed Development Projects, Hospital Services and Medical Services, Warehousing & Logistic Services, Exhibition Centers, Industrial Parks, Construction of Highways and Railways

Knowledge Services



IT Software Development, KPO / BPO Industry, IT and IT Enabled Services, IT Training Sectors.

Tourism and Leisure



Hotels / Resorts / Villas, Higher-end restaurants, Leisure / Entertainment and Theme Parks, Tourist transport: Domestic and International Sea & Air transport, Meeting Incentive Convention and Exhibition: MICE, Domestic and International Air transport / Water-based transport, Skill Development: Hotel / Hospitality Training Institutes

Other



Power & Energy, Telecommunications and Related Services, Ports Development, Distribution of Petroleum related products such as LPG & LNG, Recycling of Waste

Programme

Strategic Partners



Ministry of Development Strategies and
International Trade
Ministry of Foreign Affairs
Department of Commerce



Board of Investment of Sri Lanka



Sri Lanka Export Development Board



Sri Lanka Convention Bureau

Supporting Partners



Gold Sponsor
Zam Gems



Bronze Sponsor
Cinnamon Life

Knowledge Partner



**International
Finance Corporation**
WORLD BANK GROUP



Supporting Partner
CACCI

Supporting Partner



International
Trade
Centre



Supporting Partner
Beijing Lansing Overlook International
Exhibition Co., Ltd



Official Airline
SriLankan Airlines



Communication Partner
Lanka Communication Services (Pvt.) Ltd.

DAY 01

30th May 2017

Inauguration

05.30 p.m - 06.00 p.m

Registration of Participants

06.00 p.m - 07.30 p.m

Inauguration

07.30 onwards

High-Level Strategic Networking Reception

DAY 02

31st May 2017

Sri Lanka Investment and Business Conclave 2017

08.30 a.m - 12.00 Noon

- Round Table/Panel Discussion with Government Ministers of Sri Lanka
- Success Story of investing/continuing business partnerships in Sri Lanka
- Growth through Partnerships - Panel Discussion with Industry Specialists

12.00 noon – 12.30 p.m

Working Lunch

12.30 p.m. onwards

- B2B Business Networking Session
- G2B meetings with various Government Institutions

DAY 03

1st June 2017

Field Visits (Only for Foreign participants)

09.00 a.m Onwards

- Export Processing Zones
- The Colombo Stock Exchange
- Port of Colombo
- Sri Lanka Institute of Nanotechnology
- Customized group visits on request within Colombo District

Accommodation



Cinnamon Grand Hotel



77, Galle Road, Colombo 03, Sri Lanka
Tel: +94 112 437 437 Fax: +94 112 449 280
Email: grand@cinnamonhotels.com

Deluxe Room

Room Only	Single BB	Double BB
USD 125	USD135	USD145



Cinnamon Lakeside Hotel



115, Sir Chittampalam A. Gardiner Mawatha,
Colombo 02, Sri Lanka.
Tel: +94 112 491 000 Fax: +94 112 544 211
E-mail: lakeside@cinnamonhotels.com

Superior Room

Room Only	Single BB	Double BB
USD 125	USD134	USD143



Kingsbury Hotel



48, Janadhipathi Mawatha,
Colombo 01, Sri Lanka.
Tel : +94112 421 221 Fax: +94 112437326
Web: www.thekingsburyhotel.com

Superior Ocean View

Room Only	Single BB	Double BB
USD134	USD135	USD143



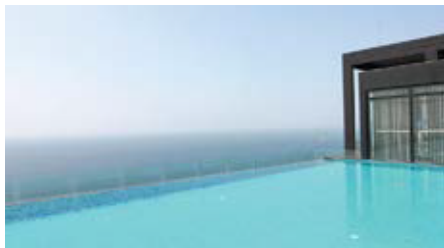
Taj Samudra Colombo



No. 25 Galle Face Centre Road,
Colombo 3, Sri Lanka.
Telephone: (94) 11 2446622
Facsimile: (94) 11 2437208
Email :samudra.colombo@tajhotels.com

Deluxe City Facing

Room Only	Single BB
USD125	USD138



Movenpick Hotel Colombo



24, Dharmapala Mawatha
Colombo 3, Sri Lanka.
Telephone: (94) 11 7450450, (94) 763118810
Facsimile: (94) 11 7723723
Email: lisamarie.mendis@movenpick.com
Web: www.movenpick.com

Superior Room

Room Only	Single BB	Double BB
USD125	USD135	USD145



Ramada Colombo



30 Sir Mohamed Macan Markar Mawatha,
Colombo 03, Sri Lanka.
Tel : +94 11 2422001 Fax: +94 11 2447977
Email: info@ramadacolombo.com

Deluxe Room

Room Only	Single BB
USD95	USD105

- ☐ Hotel Room Rates are subject to prevailing Taxes in Sri Lanka
- ☐ Check in time – 01.00 p.m.
- ☐ Check out time – 12.00 noon
- ☐ Airport Transfers could be arranged by the Hotel
- ☐ Room charge equivalent to one night stay will apply in case of no show and cancellation made 2 days before check in date stated in the Registration Form
- ☐ Payment through Credit Cards is accepted and will be based on the prevailing Rates of Exchange



Cinnamon Red



59, Ananda Coomaraswamy Mawatha,
Colombo 03, Sri Lanka.
Tel: +94 0112 145 145 Fax: +94 112 145146
E-mail: info@cinnamonhotels.com

Standard Room

Room Only	Single BB	Double BB
USD85	USD93	USD101

A Glimpse of Sri Lanka Investment and Business Conclave 2016 held from 8th to 10th March 2016



Participants at Conclave 2016

127	136
Delegates	Local



" This very first trip of mine to Colombo has opened my eyes on the potential of your most loved country "



" Conclave 2016 was a well-organised and relevant event for any business considering doing business in Sri Lanka "



" The Online Registration and Business Matchmaking was superior in my experience. Highly productive Interchanges took place "



" Event helped us to be well informed of current business and investment climate in Sri Lanka "



211
Organisations

27
Countries



20
Speakers / Panelists



Your investment

How to Participate

Please return the enclosed Registration Form duly perfected in BLOCK LETTERS to the "Sri Lanka Investment & Business Conclave 2017" Secretariat along with your Participation Fee, **on or before 15th April 2017**. Your registration is subject to receipt of the complete payment.

Payment could be made online www.invest-srilanka.lk or via Bank Draft drawn in favour of 'The Ceylon Chamber of Commerce' or by Telegraphic Transfer as given below:

Bank details

Bank : Hatton National Bank Limited

Branch: City Office

Account Name: The Ceylon Chamber of Commerce – Special A/c

Account No: 002-010276741

Swift Code: HBLILKLX

Address: 16, Janadhipathi Mawatha, Colombo 01, Sri Lanka.

► Entry Requirements

A Business Visa is issued to foreign nationals who visit Sri Lanka for business purposes for short periods of time. This visa may be issued for single or double journeys. Access <http://www.eta.gov.lk>

Two days' event including high-level strategic networking reception, Sri Lanka Investment & Business Conclave 2017, B2B Meetings and group visits to Export Processing Zones, Colombo Stock Exchange, Port of Colombo, Sri Lanka Institute of Nanotechnology, etc.

Delegate Fee

US \$ 300 per participant

You're our world



SriLankan Airlines would offer all participants and accompanying persons a 15 % discount on Economy Class Airfare and a 10% discount on Business Class Airfare (on the prevailing market fare at the time of ticketing) for purchase of tickets for registered delegates travelling to Sri Lanka from Sri Lankan Airlines online stations which presently are as follows:

Indian Sub Continent

Bangalore, Calicut, Chennai, Cochin, Delhi, Madurai, Maldives, Mumbai, Pakistan, Seychelles, Trichy, Trivandrum

Far East

Bangkok, Beijing, Canton, Hong Kong, Indonesia, Kuala Lumpur, Kunming, Shanghai, Tokyo, Singapore

Middle East

Abu Dhabi, Bahrain, Dammam, Doha, Dubai, Jeddah, Kuwait, Muscat, Riyadh,

Europe

London

Exclusive Fares for Conclave 2017 Delegates

Promo Code **slibc2017** - www.srilankan.com/slibc-2017
The Promo Code should be entered to the booking widget only at above mentioned web link in order to avail the discount.

Help Desk Contact - bookings@srilankan.com

► For further details contact the

Sri Lanka Investment & Business Conclave 2017 Secretariat

The Ceylon Chamber of Commerce
No. 50, Navam Mawatha, Colombo 2, Sri Lanka.
Tel: +94 11 5588818, 5588888, 5588800
Fax: +94 11 2449352, 2381012
E-mail: investsrilanka@chamber.lk
www.invest-srilanka.lk



Registration Form

Please complete in **BLOCK LETTERS** and return along with your payment before 15th April 2017 to:

**Sri Lanka Investment & Business Conclave 2017 Secretariat,
The Ceylon Chamber of Commerce**

No. 50, Navam Mawatha, Colombo 2, Sri Lanka

☎ +94 11 5588818, 5588888, 5588800

☎ +94 11 2449352, 2381012

✉ investsrilanka@chamber.lk

🌐 www.invest-srilanka.lk

For Official Use Only

Date received

Registration No

Delegate Details

Name of Organisation					
Mailing Address					
Country		Tel. (Direct)		Fax	
E-mail			Website		
Company Profile					

If you are interested in attending the B2B Meetings on 31st May 2017, please mark 'X' in box ☐

Name of Participant - H.E./Prof./Dr./Mr./Ms. (Please underline relevant title)		Designation	Mobile
Passport Number	Date of Expiry	E-mail	
<input type="checkbox"/> I wish to attend the Conclave B2B meetings		Twitter	LinkedIn

Name of Participant - H.E./Prof./Dr./Mr./Ms. (Please underline relevant title)		Designation	Mobile
Passport Number	Date of Expiry	E-mail	
<input type="checkbox"/> I wish to attend the Conclave B2B meetings		Twitter	LinkedIn

Name of Participant - H.E./Prof./Dr./Mr./Ms. (Please underline relevant title)		Designation	Mobile
Passport Number	Date of Expiry	E-mail	
<input type="checkbox"/> I wish to attend the Conclave B2B meetings		Twitter	LinkedIn

Sectors of interest to invest / setup Joint Ventures / Technology Transfer / Outsourcing - Please mark (x)

Focused Sector/ Area	Invest	Joint Venture	Technology Transfer	Outsource	Export	Import	Other
Agriculture	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Apparel	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Export Manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Export Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Infrastructure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Knowledge Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tourism and Leisure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Power and Energy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Telecommunications and Related Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ports Development	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (Please specify products/services in brief)							
.....							
.....							

We wish to visit the following on 1st June 2017 - Please mark (x)

☐ Export Processing Zones
 ☐ Port of Colombo
 ☐ Colombo Stock Exchange
 ☐ Visit to Sri Lanka Institute of Nanotechnology

Customised visit to (Please specify)

Hotel Reservation: Need Assistance

☐

On own

☐

Preferred Hotel

Please make a reservation for: (kindly circle the dates you wish to reserve hotel accommodation)

Single Room Number of days Dates: MAY 29 MAY 30 MAY 31 JUN 01 JUN 02 2017
 Double Room Number of days Dates: MAY 29 MAY 30 MAY 31 JUN 01 JUN 02 2017

I am aware of the Cancellation Policy stated below

By or before 20th March 2017 – full refund of Registration Fee, less Administration Fee of US \$ 50

By or before 15th April 2017 – 50% refund of Registration Fee

By or before 30th April 2017 –25% refund of Registration Fee

After 10th May 2017 – No refund

Name

Signature

Designation

Date